

Purmerend, 30th October, 2020

Subject: WIM 9600/9900 Product Obsolescence

Dear Customer,

Hobré Instruments is constantly improving its products and services to ensure the best service for the customers' needs in the best possible way.

With this letter, we would like to bring to your attention that the analyzer series WIM 9600/9900 have been discontinued since 2010 and have been replaced by the **WIM Compas analyzer** with improved features.

Spare parts and software upgrades for the WIM 9600/9900 have been supported for the past ten (10) years from the last analyzer delivery and will **end as of 31th December, 2020**.

Until that date the spares support of the WIM 9600/9900 will depend on the availability of parts of our sub suppliers and will be assessed on a case-to-case basis. As being no longer in production, they are increasingly becoming scarce with a very limited in-house stock only. We recommend to acquire the new WIM Compas analyzer for continued operation.

For more information about WIM Compas analyzer, feel free to contact one of our Area Sales Managers or the Product Manager.

Yours sincerely,

HOBRE INSTRUMENTS B.V.

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